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**REPORT TITLE: Teranet Xchange Delivery System and Mapping, Document 2020-674N**

**FROM: Sean Baird, Commissioner of Digital and Information Services**

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## **RECOMMENDATION**

**That the contract (Document 2020-674N) for the supply of Teranet Xchange Delivery System and Mapping be awarded to Teranet Enterprises Inc. in the estimated amount of \$471,480, (excluding applicable taxes), for a firm five-year contract term in accordance with Procurement By-Law 30-2018, as amended.**

## **REPORT HIGHLIGHTS**

- The renewal of the Contract provides continued access to parcel boundaries and associated data, used by the Digital and Information Services, Corporate Services, Health Services, Human Services, and Public Works departments for determining land and policy boundaries, property ownership, and other statutory, planning, and operational work.
  - Teranet Enterprises Inc. remains the sole source of property parcel mapping and electronic land registry data in the Province of Ontario, under exclusive contract to the Government of Ontario.
  - Approval is requested to renew the sole source contract for a firm five-year contract term to Teranet Enterprises Inc. in the estimated amount of \$471,480, exclusive of applicable taxes, pursuant to Procurement By-law 30-2018, as amended, Section 5.2.1.
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## **DISCUSSION**

### **1. Background**

The Ontario Parcel Alliance is a partnership alliance of Teranet Enterprises Inc., the Municipal Property Assessment Corporation (MPAC), and the Government of Ontario for the delivery of parcel ownership and assessment data.

The renewal of the Contract provides continued access to parcel boundaries and associated data used to determine land and policy boundaries, property ownership, and other statutory, planning, and operational work by Digital and Information Services, Corporate Services, Health Services, Human Services, and Public Works departments.

In 1998 the Region of Peel, in conjunction with other municipalities, entered into a five-year agreement with Teranet Enterprises Inc. for the maintenance of parcel data. The Region has since been renewing its Agreement with Teranet as per details below:

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In 2001, the Region renewed its Agreement with Teranet where Teranet proposed a new method of delivery that involved electronic downloading of the parcel updates on a monthly basis, replacing the mailing of physical storage media.

In 2005, the Region extended its contract with Teranet in order to consolidate the Map Maintenance Agreement and the GeoServer Agreement under one "Ontario Parcel Alliance" Agreement.

In 2010, the Agreement was again renewed in order to consolidate two pre-existing agreements with Teranet, the extension of GeoServer Agreement, and the extension of OPMA Products Delivery Agreement under one "Ontario Parcel Alliance" Agreement.

In 2015, the Region of Peel renewed its Agreement for the implementation of the new Teranet Xchange Delivery System. The system allows for secure data updates over the Internet from Teranet's source database to the Region's internal database.

### **2. Procurement Process**

This is a non-competitive process. In accordance with Procurement By-law 30-2018, as amended, these contracts require Regional Council approval. The process to award these contracts is in compliance with the By-law.

In December 2020, the Region of Peel renewed its Agreement with Teranet Enterprises Inc. subject to Council approval. Teranet Enterprises Inc. is the exclusive provider of data and solution for the Province of Ontario that is required to be used for the Region's activities, including statutory obligations and responsibilities. Approval is required to continue the services through Teranet Enterprise Inc. for a firm five-year contract term.

The service from the Vendor has been acceptable and provides good value to the Region.

### **RISK CONSIDERATIONS**

To not proceed with the recommendation poses a Service Delivery Risk of process disruption to the organization. Teranet Enterprises Inc. remains the sole source of property parcel mapping and electronic land registry data in the Province of Ontario, under exclusive contract to the Government of Ontario. Thus, no mitigation options are currently available.

### **FINANCIAL IMPLICATIONS**

There are sufficient funds available in the 2021 Operating Budget in cost centre GC11105 to carry out the Contract.

Teranet's charges to Peel are at the same uniform rate for licensing, delivery and support which are charged to all municipalities.

The Contract uses a stepped pricing model, with a price uplift of five percent per year over the length of the Contract, for a total cost of \$471,480 over the five-year term. The following outlines the annual cost of the Contract:

- Year 1: \$88,680
- Year 2: \$92,962

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- Year 3: \$94,238
- Year 4: \$96,594
- Year 5: \$99,006

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*For further information regarding this report, please contact Craig Moffitt, Manager, Peel Data Centre, Ext. 4544, [craig.moffitt@peelregion.ca](mailto:craig.moffitt@peelregion.ca).*

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***Reviewed and/or approved in workflow by:***

Department Commissioner, Division Director, Financial Support Unit, Legal Services and Procurement.